

S. J. McKee Archives



The Dartnell sales manager's handbook

<http://archives.brandonu.ca/en/permalink/specialcollections283>

Part Of:	RG 4 Manitoba Pool Elevator fonds
Collection:	Manitoba Pool Elevator Library Collection
Creator:	Aspley, John Cameron, 1888-1969 Riso, Ovid
Description Level:	Item
Item Number:	Archives 14-15-8
Item Number Range:	Archives 14-15-8
Responsibility:	created by John Cameron Aspley
Start Date:	c1968
Date Range:	c1968
Publication:	Chicago, Ill. : Dartnell
Physical Description:	xxi, 960 p. : ill., forms. ; 22 cm
Notes:	Includes bibliographies
Subject Access:	Sales management Handbooks manuals etc
Storage Location:	Box 15 - Discards III
Storage Range:	Box 15 - Discards III



Modern production management

<http://archives.brandonu.ca/en/permalink/specialcollections306>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Buffa, Elwood Spencer, 1923
Description Level: Item
Item Number: Archives 14-14-16
Item Number Range: Archives 14-14-16
Responsibility: [by] Elwood S. Buffa
Start Date: c1965
Date Range: c1965
Publication: New York : Wiley
Physical Description: xii, 758 p. : ill. ; 24 cm
Notes: Includes bibliographies
Subject Access: Factory management
Storage Location: Box 14-Discards II
Storage Range: Box 14-Discards II



Personnel : the human problems of management

<http://archives.brandonu.ca/en/permalink/specialcollections282>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Strauss, George, 1923
Sayles, Leonard Robert, 1926
Description Level: Item
Item Number: Archives 14-15-6
Item Number Range: Archives 14-15-6
Responsibility: George Strauss, Leonard R. Sayles
Start Date: c1967
Date Range: c1967
Publication: Englewood Cliffs, N.J. : Prentice-Hall
Physical Description: xii, 756 p. : ill. ; 24 cm
Notes: Includes bibliographical reference and index
Subject Access: Personnel management
Storage Location: Box 15 - Discards III
Storage Range: Box 15 - Discards III



Marketing management & administrative action

<http://archives.brandonu.ca/en/permalink/specialcollections302>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Britt, Steuart Henderson, 1907
Boyd, Harper W
Description Level: Item
Item Number: Archives 14-14-11
Item Number Range: Archives 14-14-11
Responsibility: [by] Steuart Henderson Britt [and] Harper W. Boyd, Jr
Start Date: c1968
Date Range: c1968
Publication: New York : McGraw-Hill
Publisher Series: McGraw-Hill series in marketing and advertising
Physical Description: xiii, 776 p. : ill. ; 23 cm
Notes: Bibliographical footnotes
Subject Access: Marketing management
Storage Location: Box 14-Discards II
Storage Range: Box 14-Discards II



The process of management : concepts, behavior, and practice

<http://archives.brandonu.ca/en/permalink/specialcollections304>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Newman, William Herman, 1909
Summer, Charles Edgar
Description Level: Item
Item Number: Archives 14-14-13
Item Number Range: Archives 14-14-13
Responsibility: [by] William H. Newman [and] Charles E. Summer, Jr
Start Date: 1961
Date Range: 1961
Publication: Englewood Cliffs, N.J. : Prentice-Hall
Physical Description: 675 p. : ill. ; 24 cm
Subject Access: Industrial management
Storage Location: Box 14-Discards II
Storage Range: Box 14-Discards II



Operations management : problems and models

<http://archives.brandonu.ca/en/permalink/specialcollections298>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Buffa, Elwood Spencer, 1923
Description Level: Item
Item Number: Archives 14-14-7
Item Number Range: Archives 14-14-7
Responsibility: [by] Elwood S. Buffa
Start Date: c1968
Date Range: c1968
Publication: New York : Wiley
Physical Description: xii, 745 p. : ill. ; 24 cm
Notes: First ed. published in 1963 under title: Models for production and operations management
Includes index
Subject Access: Industrial management Mathematical models
Storage Location: Box 14-Discards II
Storage Range: Box 14-Discards II



Union-free management : and how to keep it free

<http://archives.brandonu.ca/en/permalink/specialcollections280>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Dougherty, James L
Description Level: Item
Item Number: Archives 14-15-4
Item Number Range: Archives 14-15-4
Responsibility: by James L. Dougherty
Start Date: c1972
Date Range: c1972
Publication: Chicago, Ill. : Dartnell Press
Publisher Series: Dartnell management guide
Physical Description: 305 p. ; 30 cm
Subject Access: Personnel management
Labor unions United States
Storage Location: Box 15 - Discards III
Storage Range: Box 15 - Discards III



The Dartnell marketing manager's handbook / editor Stuart Henderson Britt

<http://archives.brandonu.ca/en/permalink/specialcollections284>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Britt, Stuart Henderson, 1907
Dartnell Corporation
Description Level: Item
Item Number: Archives 14-15-9
Item Number Range: Archives 14-15-9
Start Date: c1973
Date Range: c1973
Publication: Chicago : Dartnell Corporation
Physical Description: 1135 p. : ill. ; 23 cm
Subject Access: Marketing management
Marketing
Marketing Gestion
Storage Location: Box 15 - Discards III
Storage Range: Box 15 - Discards III



Introduction to agricultural economics

<http://archives.brandonu.ca/en/permalink/specialcollections188>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Gray, Lewis Cecil, 1881
Description Level: Item
Item Number: Archives 14-6-11
Item Number Range: Archives 14-6-11
Responsibility: by Lewis Cecil Gray
Start Date: 1924
Date Range: 1924
Publication: New York : Macmillan
Physical Description: xii, 556 p. : ill. ; 20 cm
Notes: Includes bibliographical references
Subject Access: Agriculture Economic aspects
Storage Location: Box 6-Discards I
Storage Range: Box 6-Discards I



Introduction to agricultural economics

<http://archives.brandonu.ca/en/permalink/specialcollections189>

Part Of:	RG 4 Manitoba Pool Elevator fonds
Collection:	Manitoba Pool Elevator Library Collection
Creator:	Yoder, Fred R. (Fred Roy), b. 1888
Description Level:	Item
Item Number:	Archives 14-6-13
Item Number Range:	Archives 14-6-13
Responsibility:	by Fred R. Yoder
Start Date:	c1929
Date Range:	c1929
Publication:	New York, : Thomas Y. Crowell Company
Publisher Series:	Crowell's social science series / ed. by S. Eldridge
Physical Description:	xix, 472 p. : ill. ; 21 cm
Notes:	"Selected references" at end of each chapter
Subject Access:	Agriculture Economic aspects
Storage Location:	Box 6-Discards I
Storage Range:	Box 6-Discards I



Executive's guide to handling people

<http://archives.brandonu.ca/en/permalink/specialcollections61>

Part Of:	RG 4 Manitoba Pool Elevator fonds
Collection:	Manitoba Pool Elevator Library Collection
Creator:	Dyer, Frederick Charles, 1918
Description Level:	Item
Item Number:	HF 5549.D9 Archives 14-15-3
Item Number Range:	HF 5549.D9 Archives 14-15-3
Standard number:	System Control Number 87065151
Responsibility:	Frederick C. Dyer
Start Date:	1968, 1958
Date Range:	1968, 1958
Publication:	Englewood Cliffs, N. J. : Prentice-Hall
Physical Description:	xv, 240 p. ; 24 cm
Notes:	First printing in October, 1958 within 208 p
Subject Access:	Personnel management Executives
Storage Location:	Box 15 - Discard III (Archives copy)
Storage Range:	Box 15 - Discard III (Archives copy)



Psychology in industry

<http://archives.brandonu.ca/en/permalink/specialcollections281>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Maier, Norman R. F. (Norman Raymond Frederick), 1900
Description Level: Item
Item Number: Archives 14-15-5
Item Number Range: Archives 14-15-5
Responsibility: Norman R. F. Maier
Start Date: c1965
Date Range: c1965
Publication: Boston : Houghton Mifflin
Physical Description: xiv, 718 p. : ill. ; 25 cm
Notes: Includes bibliographical references and index
Subject Access: Psychology
Industrial
Personnel management
Storage Location: Box 15 - Discards III
Storage Range: Box 15 - Discards III



What every supervisor should know

<http://archives.brandonu.ca/en/permalink/specialcollections303>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Bittel, Lester R
Description Level: Item
Item Number: Archives 14-14-12
Item Number Range: Archives 14-14-12
Responsibility: [by] Lester R. Bittel ; cartoons by Al Ross
Start Date: c1974
Date Range: c1974
Publication: New York : McGraw-Hill
Physical Description: xi, 722 p. : ill. ; 24 cm
Notes: Includes index
Subject Access: Personnel management
Supervision of employees
Storage Location: Box 14-Discards II
Storage Range: Box 14-Discards II



Leadership and motivation : essays

<http://archives.brandonu.ca/en/permalink/specialcollections23>

Part Of:	RG 4 Manitoba Pool Elevator fonds
Collection:	Manitoba Pool Elevator Library Collection
Creator:	McGregor, Douglas Bennis, Warren G., ed Schein, Edgar H., joint ed McGregor, Caroline, joint ed
Description Level:	Item
Item Number:	HF 5549.M273 Archives 14-15-1
Item Number Range:	HF 5549.M273 Archives 14-15-1
Standard number:	System Control Number 87007398
Responsibility:	edited by Warren G. Bennis and Edgar H. Schein, with the collaboration of Caroline McGregor
Start Date:	[1966]
Date Range:	[1966]
Publication:	Cambridge, Mass. : M.I.T. Press
Physical Description:	xxiii, 286 p. : port. ; 21 cm
Notes:	"Bibliography of Douglas McGregor": p. 277-280
Subject Access:	Personnel management Addresses Essays lectures
Storage Location:	Box 15 - Discards III (Archives copy)
Storage Range:	Box 15 - Discards III (Archives copy)



Strengthening the farm firm

<http://archives.brandonu.ca/en/permalink/specialcollections93>

Part Of:	RG 4 Manitoba Pool Elevator fonds
Collection:	Manitoba Pool Elevator Library Collection
Creator:	Gilson, J. C., (James Clayton) University of Manitoba. Faculty of Agriculture and Home Economics
Description Level:	Item
Item Number:	Archives 14-2-7
Item Number Range:	Archives 14-2-7
Responsibility:	J.C. Gilson
Start Date:	1961
Date Range:	1961
Publication:	Winnipeg : Faculty of Agriculture and Home Economics, University of Manitoba
Publisher Series:	Agricultural economics bulletin, 0464-8641 ; no. 6
Physical Description:	63 leaves ; 28 cm
Notes:	Cover title Includes bibliography: leaves 43-53
Subject Access:	Family corporations Manitoba Farm management
Storage Location:	Box 2 - Transportation 1
Storage Range:	Box 2 - Transportation 1



The Dartnell personnel director's handbook

<http://archives.brandonu.ca/en/permalink/specialcollections285>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Scheer, Wilbert E
Description Level: Item
Item Number: Archives 14-15-10
Item Number Range: Archives 14-15-10
Responsibility: by Wilbert E. Scheer
Start Date: 1970
Date Range: 1970
Publication: Chicago ; London : Dartnell Corp
Physical Description: 960 p. : ill. ; 22 cm
Subject Access: Personnel management Handbooks
manuals
etc
Storage Location: Box 15 - Discards III
Storage Range: Box 15 - Discards III



An introduction to the study of prices : with special reference to the history of the nineteenth century

<http://archives.brandonu.ca/en/permalink/specialcollections196>

Part Of: RG 4 Manitoba Pool Elevator fonds
Collection: Manitoba Pool Elevator Library Collection
Creator: Layton, Walter Thomas, Sir, 1884
Description Level: Item
Item Number: Archives 14-6-20
Item Number Range: Archives 14-6-20
Responsibility: by Walter T. Layton
Start Date: 1922
Date Range: 1922
Publication: London : Macmillan
Physical Description: xiii, 194 p. : ill. (1 fold.) ; 19 cm
Notes: "First edition 1912 ... reprinted with additional chapters and statistics, 1920, 1922."
Includes bibliography
Subject Access: Prices
Storage Location: Box 6-Discards I
Storage Range: Box 6-Discards I